

Looking Back to Move Forward

By Steve Brubaker, Interim Executive Director, Water Street Ministries

Thank you for your faithful partnership throughout this last year. It was an exciting time of impacting 600 lives every day through the ministries of Water Street. We invite you to read several of those stories here – lives that you helped to change, one at a time.

Last year, we were blessed to see contributions come in nearly \$340,000 ahead of plan, moving us out of a budgeted deficit. We also filled key staff positions, with Bob Stauffer joining us as Chief Financial Officer, and Cathie Kearsley coming on board as Director of Human Resources.

It was also a time of change, particularly with the closing of the Lydia Center program and the transition of our ministry to women. We're looking forward to the refocused program that will come out in 2013.

When opportunities for change occur in our organization, we look back for guidance from the heritage of our historic organization. This is coupled with a legacy of ministry through the multitude of faithful Board members, volunteers, staff and clients who have gone before. The past guides us but doesn't control us as we move into God's future, whether individually or as an organization. So, as we place trust in God, confident that He will help us make decisions and allow us to revel in what He has done, we look forward to what he will do through each of us in the future.

“Brothers [and sisters], I do not consider myself yet to have taken hold of it. But one thing I do: forgetting what is behind and straining toward what is ahead, I press on toward the goal to win the prize for which God has called me heavenward in Christ Jesus,” (Phillippians 3:13-14, NIV).

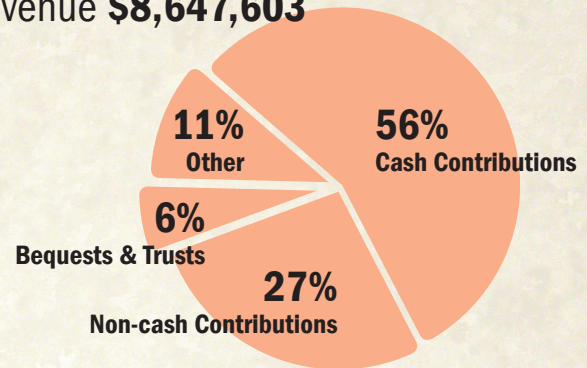
As we press onward to change even more lives together, may the past guide us; may the future define us!



Annual Report Highlights

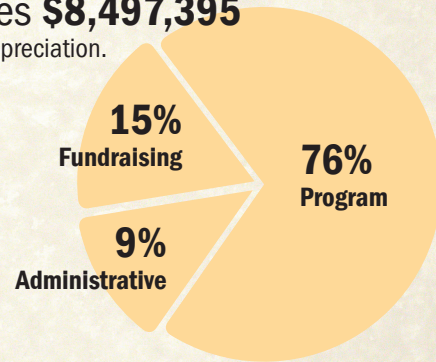
JULY 1ST, 2011 – JUNE 30TH, 2012

Revenue **\$8,647,603**

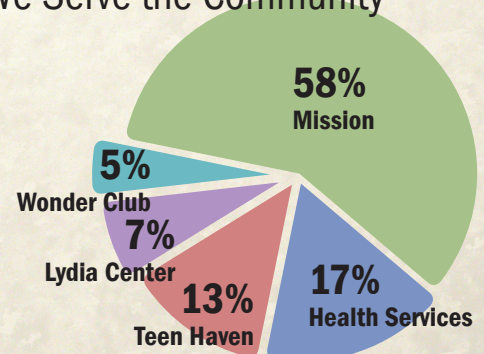


Expenses **\$8,497,395**

Excludes depreciation.



How We Serve the Community



Annual Report

JULY 1ST, 2011 – JUNE 30TH, 2012

Ministry to Homeless Men, Women & Children *in Numbers*

\$1,835,140

The Value of the Water Street Mission's Investment into the Community. (based on conservative fair market values)



Last year, the Water Street Mission partnered with **15** ministries by providing them with **42,115** pounds of food.

1,717

unique, unduplicated adults received shelter.



257

Individuals received shelter each night on average.

1,474

Pieces of furniture distributed

4,312

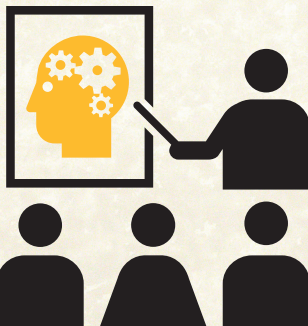
Pairs of shoes distributed

42,220

Pieces of clothing distributed

176,404

Meals provided



59 clients were equipped through classes for general equivalency diplomas (GED), computer literacy and/or money management.

28 clients were equipped through employment readiness classes.

24 individual subject tests were passed towards clients earning their general equivalency diploma (GED). Two clients passed all five subject tests and earned their complete GED.

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Ministry to Urban Teens *in Numbers*

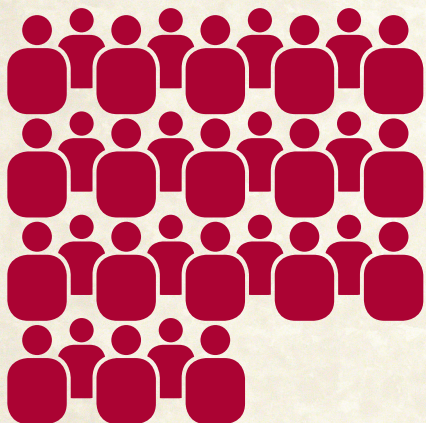
Equipping urban youth to be leaders in their communities is a critical part of our vision.

200+

teens were regularly involved in Bible studies and programs at our city centers.

32

Churches actively partnered with our city ministries.



Teen Haven sees partnerships with churches and other community organizations as critical to the fulfillment of our mission: reaching, discipling, and equipping urban youth to be leaders.

4

Teen Haven Alumni received scholarships to help them attend college.

150

Teens participated in Soul Grateful for My City, Teen Haven's citywide cleanup event.



123

Campers accepted Christ for the first time at Summer Camp in 2011.

Teen Haven's summer camp is the time when we see many new teens connecting with our ministry, and it provides a great opportunity for evangelism.

How many campers accepted Christ for the first time?

102 Summer '07

118 Summer '08

117 Summer '09

105 Summer '10

123 Summer '11

35

Teens served at Teen Haven's camp in various roles (counselors, junior counselors, program staff, maintenance and kitchen staff)



We hosted **447** camp guests for special events and daytime activities.

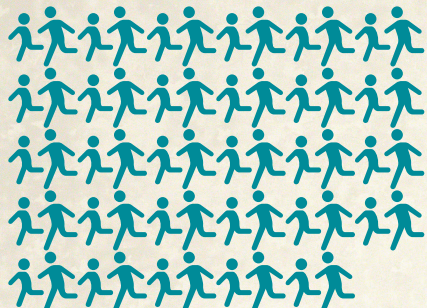
We hosted **691** individuals at Teen Haven's camp for retreats for 19 urban churches.

1,258 campers attended Teen Haven's retreat weekends and summer camp weeks.

Ministry to Young Children *in Numbers*

58

students enrolled.



91%
of students received most of
their tuition in scholarships
from the Water Street Ministries
Scholarship Fund.

21
scholarships were given to Wonder
Club graduates to continue in
Christian education.

Spiritual Impact

2 students committed their lives to Christ
and **94%** of students demonstrated the
ability to pray.

180 family members of students
attended Wonder Club events, **79** family
members volunteered in the classroom
and **1** family member made a known
commitment to Christ.

Ministry to Women *in Numbers*

30

Total women enrolled.



2
Women committed or rededicated
their lives to Christ.

10
Clients experienced family
reconciliation, a strong indicator
of growth and healing.

Serving More Women

The Lydia Center program closed for a
time of transition in July. We covet your
continued prayers for discernment, as
we anticipate a refocused women's
long-term recovery program to be put
into place in 2013. We're excited for
what God has in store to serve even more
women in poverty & homelessness.

Ministry to Working Poor *in Numbers*

\$1,811,469

The Value of Water Street Health Services' Investment into the Community (this breakdown includes medications, value of volunteer hours, medical and dental services, laboratory or radiology services and mental health services)

1,791
patients were served in a year.

Most Patients Can't Afford a Roof Over Their Heads

Over 75% of our patients are living in shelters or with friends and family. If they can't afford to own or rent a home of their own, imagine how hard it is for them to afford copays at community clinics - let alone health insurance - to access basic health care. That's why your donations and volunteer time matter: you help to provide care at no cost to those with most need.



- 55%** \$0-\$9,999
- 28%** \$10,000-\$14,999
- 13%** \$15,000-\$19,999
- 4%** \$20,000-\$29,999
- 0%** \$30,000 & Above

Low Cost to the Ministry

We provide our services at no charge to our patients, but there is a cost to us. Thanks to volunteers and donations, the cost per appointment remains low.

- \$45** Medical visit at Water Street
- \$65** Doctor visit in Lancaster County
- \$250** ER visit in Lancaster County
- \$104** Dental visit at Water Street
- \$150** Dental visit in Lancaster County

Who Supports Water Street Ministries?

