# **Consolidated Financial Report**

June 30, 2023



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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Water Street Ministries d/b/a Water Street Mission and Affiliate Lancaster, Pennsylvania

#### **Opinion**

We have audited the accompanying consolidated financial statements of Water Street Ministries d/b/a Water Street Mission (a nonprofit organization) and Affiliate, which comprise the consolidated statements of financial position as of June 30, 2023 and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Water Street Ministries d/b/a Water Street Mission and Affiliate as of June 30, 2023, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Water Street Ministries d/b/a Water Street Mission and Affiliate and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Water Street Ministries d/b/a Water Street Mission and Affiliate's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Water Street Ministries d/b/a Water Street Mission and Affiliate's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Water Street Ministries d/b/a Water Street Mission and Affiliate's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# **Report on Summarized Comparative Information**

We have previously audited Water Street Ministries d/b/a Water Street Mission and Affiliate's 2022 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated December 19, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Simon Lever LLC

Simon Liver LLC

Lititz, PA

October 17, 2023



# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2023 and 2022

	2023	2022
	\$	\$
ASSETS		
Cash and cash equivalents	5,770,939	3,525,663
Receivables	380,619	990,490
Inventory	493,337	377,854
Prepaid expenses	217,144	243,499
Investments	10,700,121	9,975,810
Property and equipment, net of accumulated depreciation		
of \$8,990,228- 2023; \$8,403,435- 2022	8,239,447	8,058,139
Operating lease right-of-use asset	41,943	0
Beneficial interest in split-interest agreements	130,146	224,289
Investments - with donor restrictions	624,885	603,687
Beneficial interest in assets held by others in		
perpetual trust	4,333,023	4,143,129
TOTAL ASSETS	30,931,604	28,142,560

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2023 and 2022

	2023	2022
	\$	\$
LIABILITIES AND NET ASSETS		
LIABILITIES  Accounts payable	81,601	151,627
Accounts payable Accrued payroll and employee benefits	586,137	498,769
Accrued expenses	177,151	72,213
Operating lease liability	41,943	72,213
Annuity obligations	27,127	28,203
TOTAL LIABILITIES	913,959	750,812
NET ASSETS		
Without donor restrictions		
Designated by board	9,238,727	8,579,120
Allocated to property and equipment	8,239,447	8,058,139
Undesignated	7,364,315	5,603,464
Total without donor restrictions	24,842,489	22,240,723
With donor restrictions	5,175,156	5,151,025
TOTAL NET ASSETS	30,017,645	27,391,748
TOTAL LIABILITIES AND NET ASSETS	30,931,604	28,142,560

# CONSOLIDATED STATEMENTS OF ACTIVITIES Years Ended June 30, 2023 and 2022

			Comparati	ve Totals
	Without Donor Restrictions \$	With Donor Restrictions	<u>2023</u> \$	2022
REVENUES AND OTHER SUPPORT				
Contributions, net of direct special event expenses of 2023-\$173,465; 2022-\$204,347	12,956,599	26,522	12,983,121	11,760,810
Contributions - non-cash	1,736,198	0	1,736,198	1,583,210
Investment income, net of investment fees	233,169	0	233,169	128,680
Income from beneficial interests	210,602	0	210,602	199,628
Program fees	121,029	0	121,029	129,697
Other income	10,987	0	10,987	5,587
Net assets released from restrictions	262,719	(262,719)	0	0
Total Revenues and Other Support	15,531,303	(236,197)	15,295,106	13,807,612
EXPENSES				
Program Water Street Mission	8,850,586	0	8,850,586	8,400,688
Water Street Health Services	1,290,690	0	1,290,690	1,044,540
Management and general	1,125,086	0	1,125,086	980,594
Fundraising and development	2,514,264	0	2,514,264	2,254,496
Total Expenses	13,780,626		13,780,626	12,680,318
Change in Net Assets from Activities	1,750,677	(236,197)	1,514,480	1,127,294
OTHER CHANGES				
Net realized and unrealized gains (losses) on investments	850,729	21,198	871,927	(1,458,220)
Gain on disposal of capital assets	3,636	0	3,636	2,691
Adjustment to beneficial interest in split-interest agreements	0	49,236	49,236	(15,699)
Adjustment to beneficial interest in assets held by others				, , ,
in perpetual trust	0	189,894	189,894	(791,005)
Adjustment to annuity obligations	(3,276)	0	(3,276)	(4,342)
Total Other Changes	851,089	260,328	1,111,417	(2,266,575)
CHANGES IN NET ASSETS	2,601,766	24,131	2,625,897	(1,139,281)
Net Assets at Beginning of Year	22,240,723	5,151,025	27,391,748	28,531,029
Net Assets at End of Year	24,842,489	5,175,156	30,017,645	27,391,748

See Notes to Financial Statements

# CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES Years Ended June 30, 2023 and 2022

	Program	Services		Support Activities			
	WSM	Water Street		Fundraising		Comparati	ve Totals
	Program	Health	Management	and			<u>,                                     </u>
	Services	Services	and General	Development	Total	2023	2022
	\$	\$	\$	\$	\$	\$	\$
Salaries and wages	4,019,191	620,717	704,968	820,962	1,525,930	6,165,838	5,335,531
Donated services	11,910	86,528	0	0	0	98,438	122,814
Employee health and retirement benefits	990,578	152,689	172,337	205,581	377,918	1,521,185	1,505,146
Payroll taxes and unemployment claims	284,188	45,229	49,496	56,591	106,087	435,504	375,903
Donated clothing and furniture	9,728	0	0	0	0	9,728	18,248
Donated food and supplies	1,327,708	0	0	0	0	1,327,708	1,331,442
Donated medical supplies	0	192,134	0	0	0	192,134	195,572
Food and supplies purchased	154,941	14,177	3,160	1,762	4,922	174,040	206,451
Occupancy	195,064	13,638	4,876	1,872	6,748	215,450	215,792
Security	35,288	445	8	0	8	35,741	34,526
Building repairs and maintenance	78,062	4,869	1,527	35	1,562	84,493	88,980
Equipment repairs, small equipment, and IT equipment	108,346	6,804	11,802	12,816	24,618	139,768	88,954
Vehicle fuel, repairs and maintenance	15,196	451	1,536	82	1,618	17,265	13,956
Promotional expenses	1,799	896	437	1,111,321	1,111,758	1,114,453	1,065,691
Insurance	132,188	14,465	24,431	13,472	37,903	184,556	214,939
Telephone	67,093	13,977	20,308	6,387	26,695	107,765	109,471
Professional fees	159,025	13,125	67,249	26,988	94,237	266,387	277,597
Scholarships	50,324	0	0	0	0	50,324	63,500
Conferences, seminars and travel	62,254	14,455	5,103	27,552	32,655	109,364	136,982
Licenses and fees	207,966	20,140	10,389	188,116	198,505	426,611	357,849
Special events	0	0	0	173,465	173,465	173,465	204,347
Other expenses	300,083	66,794	16,837	30,520	47,357	414,234	241,390
Total Expenses Before Depreciation							
and Amortization	8,210,932	1,281,533	1,094,464	2,677,522	3,771,986	13,264,451	12,205,081
Depreciation and amortization	639,654	9,157	30,622	10,207	40,829	689,640	679,584
Less direct expenses related to special events	000,004	9,137	0	(173,465)	(173,465)	(173,465)	(204,347)
2000 and oxponded related to special events				(170,700)	(170,400)	(170,400)	(204,047)
Total Functional Expenses	8,850,586	1,290,690	1,125,086	2,514,264	3,639,350	13,780,626	12,680,318

# CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended June 30, 2023 and 2022

	2023	2022
	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	2,625,897	(1,139,281)
Adjustments to reconcile changes in net assets to		
change in net cash from operating activities:		
Depreciation and amortization	689,640	679,584
Donated investments	(84,530)	(50,635)
Change in value of annuity obligations	3,276	4,342
Realized gain on investments	(69,710)	(236,773)
Unrealized (gain) loss on investments	(802,217)	1,694,993
Gain on disposal of capital assets	(3,636)	(2,691)
Change in assets and liabilities:	000 074	(=00.00=)
Receivables	609,871	(582,305)
Inventory	(115,483)	93,924
Prepaid expenses	26,355	(42,343)
Beneficial interest in split-interest agreements	(49,236)	15,699
Beneficial interest in assets held by others in perpetual trust	(189,894)	791,005
Accounts payable	(70,026)	44,186
Accrued payroll and employee benefits	87,368	59,937
Accrued expenses	104,938	13,765
Net Cash Provided by Operating Activities	2,762,613	1,343,407
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(3,341,713)	(2,411,972)
Proceeds from sale of investments	3,552,661	516,801
Purchase of property and equipment	(870,948)	(1,163,406)
Proceeds from disposal of property and equipment	3,636	4,700
Proceeds from beneficial interest in split-interest agreements	143,379	2,527
Net Cash Used in Investing Activities	(512,985)	(3,051,350)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment of annuity obligations	(4,352)	(4,353)
•	(1,00-)	<u> </u>
Net Cash Used in Financing Activities	(4,352)	(4,353)
Net Change in Cash and Cash Equivalents	2,245,276	(1,712,296)
Cash and Cash Equivalents:		
Beginning	3,525,663	5,237,959
<u>Ending</u>	5,770,939	3,525,663

#### **Notes to Consolidated Financial Statements**

# Note 1 - Summary of Significant Accounting Policies

<u>Nature of Organization</u> – Water Street Ministries d/b/a Water Street Mission and Affiliate, hereafter referred to as "Water Street," are nonprofit organizations located in Lancaster, Pennsylvania. The purpose of Water Street is to advance the kingdom of God through the gospel of Jesus Christ and to do missionary, relief and rescue work of all kinds. Programs include providing food, shelter, clothing and furniture, medical and dental services, youth education, recovery and religious guidance to the poor and homeless men, women and children in south-central Pennsylvania.

Contributions from individuals, corporations and foundations in the form of cash, food, medications, medical supplies and services represent a significant portion of support to Water Street. Unpaid volunteers provide a significant amount of their time to perform services for Water Street programs, administration and fundraising activities.

<u>Principles of Consolidation</u> – The accompanying consolidated financial statements include the activities of Water Street Ministries d/b/a Water Street Mission and its affiliate, Water Street Health Services. Water Street Health Services, a non-profit organization, provides health services free of charge to the individuals of Lancaster County who fall within specific guidelines. Inter-entity activities between Water Street Mission and Water Street Health Services have been eliminated.

<u>Comparative Financial Statement Presentation</u> – The summarized comparative information for the year ended June 30, 2022 is not intended to be a complete presentation in accordance with accounting principles generally accepted in the United States of America and is presented for comparative purposes only.

<u>Income Taxes</u> – Water Street is exempt from federal income taxes under Sec. 501(c)(3) of the Internal Revenue Code and therefore, no provision for income taxes is included in the accompanying consolidated financial statements.

Water Street believes its exempt status will be sustained under audit and believes it does not have any significant uncertain tax positions. No required annual returns for organizations exempt from income tax are currently under examination by taxing jurisdictions.

<u>Accounting Estimates</u> – The preparation of consolidated financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u> – Highly liquid investments with an original maturity of three months or less are cash equivalents except for amounts held as long-term investments in Water Street's investment portfolio.

<u>Concentration of Credit Risk</u> – During the year, Water Street's deposit balances with financial institutions exceeded the FDIC insured limit. Management believes that credit risk related to these excess balances is minimal. As of June 30, 2023, deposits in excess of the FDIC limits totaled \$2,063,165.

#### **Notes to Consolidated Financial Statements**

#### Note 1 – Summary of Significant Accounting Policies – Continued

<u>Inventory</u> – Inventories consist of food, medications, medical and dental supplies, and general supplies held for future consumption. Inventories are stated at wholesale value, and cost is determined on the first-in, first-out (FIFO) method. Inventory consists of both donated and purchased items.

Donations of clothing are received and inventoried for distribution to the local community. Although these items are of value, such values are not readily ascertainable. Therefore, inventories of clothing donated to Water Street's Outreach Ministries are not reported on the accompanying consolidated statements of financial position.

<u>Investments</u> – Investments consist of money market funds, certificates of deposit, fixed income and equity mutual funds, and marketable equity and fixed income securities. Certificates of deposit are stated at cost plus accrued interest and other investments are stated at market value on the accompanying statements of consolidated financial position. Investment income includes interest, dividends, and capital gain distributions, reduced by investment fees, and is included as income without donor restriction from activities on the accompanying consolidated statements of activities unless restricted by donor or law and the restriction was not met during the current year. Realized and unrealized gains and losses on investments are excluded from changes in net assets from activities but are included as other changes in net assets without donor restriction in the accompanying consolidated statement of activities unless restricted by donor or law and the restriction was not met during the current year.

Investments are exposed to various risks such as significant world events, interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

<u>Property and Equipment</u> – Property and equipment is stated at cost, except donated capital assets, which are stated at fair market value at the date of donation. Major improvements and betterments of existing building and fixtures are capitalized, while maintenance and repairs that do not improve or extend the life of the respective assets are expensed currently. Property and equipment with a useful life greater than one year is capitalized. Depreciation is provided using the straight-line method over the estimated useful lives of the related assets as follows:

	Years
Computer equipment and software	3 - 5
Vehicles	5
Furniture and office equipment	10
Machinery and equipment	5 - 20
Buildings and building improvements	10 - 40

When properties are retired or otherwise disposed of, the asset and accumulated depreciation accounts are adjusted accordingly. Any resulting gain or loss arising from its disposal is excluded from income from activities but is included as other changes in net assets.

#### **Notes to Consolidated Financial Statements**

# Note 1 - Summary of Significant Accounting Policies - Continued

<u>Net Assets</u> – Water Street is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Under these provisions, net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of Water Street and changes therein consist of the following:

<u>Net assets without donor restrictions</u> – Net assets that are not subject to donor-imposed stipulations. Net assets that have been designated by the board for specific purposes are included as net assets without donor restrictions.

<u>Net assets with donor restrictions</u> – Net assets subject to donor-imposed stipulations that may or will be met either by actions of Water Street and/or passage of time. Also included in this category are net assets subject to donor-imposed restrictions to be maintained permanently by Water Street.

<u>Contributions</u> – Contributions received are recorded as support without donor restrictions unless they are restricted by donor-imposed stipulations. Gifts of cash and other assets are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a restriction expires, that is, when a stipulated restriction ends or a purpose restriction is accomplished, restricted net assets are reclassified to net assets without restrictions and reported in the consolidated statement of activities as net assets released from restrictions. For restricted contributions where the restrictions are satisfied in the same period as receipt of contributions, Water Street reports these contributions as support without donor restrictions.

Unconditional promises to give are recognized when Water Street is notified of the promise to give. Management recognizes an allowance for uncollectible amounts based on prior experience and analysis of specific promises made.

Water Street reports gifts of property and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, Water Street reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. These contributions are recorded at their estimated values on the date of receipt.

Revenue Recognition from Contracts with Customers – Water Street recognizes revenues from contracts with customers in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 606. This applies only to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Water Street records the following exchange transaction revenue in its consolidated statements of activities for the years ended June 30, 2023 and 2022:

#### **Notes to Consolidated Financial Statements**

#### Note 1 – Summary of Significant Accounting Policies – Continued

*Program Fees* – In exchange for admission to the residency program, Water Street collects a fee based on a percentage of guests' income. The associated revenue is recognized at a point in time when the guest receives their paycheck and pays their fee. There are no price concessions or applicable refunds, therefore no liability was considered necessary at June 30, 2023 and 2022. For the years ended June 30, 2023 and 2022, program fee income was \$81,315 and \$102,620, respectively.

Water Street also recognizes revenue for tuition received for Wonder Club, an early intervention Pre-K and Kindergarten program. The price of tuition is set with scholarships offered to families based on their income level. Tuition is charged monthly over the course of the school year and revenue is recognized evenly over that same time period. No price concessions or applicable refunds are offered other than the scholarships set at the beginning of the school year, therefore no liability was considered necessary at June 30, 2023 and 2022. For the years ended June 30, 2023 and 2022, Wonder Club tuition income was \$39,714 and \$27,077, respectively.

Special Events – Water Street conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event – the exchange component, and a portion represents a contribution to Water Street. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to Water Street. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The performance obligation of special events is delivery of the event. The event fees are set by Water Street and all revenue is recognized at a point in time when the event occurs. For the years ended June 30, 2023 and 2022 total special revenue amounted to \$501,128 and \$436,624, respectively, and was recognized in contributions on Water Street's consolidated statement of activities. For the years ended June 30, 2023 and 2022, of the total amounts received \$78,733 and \$48,515 were considered to be exchange transactions, respectively.

For the years ended June 30, 2023 and 2022, total revenue from contracts with customers recognized over time totaled \$39,714 and \$27,077, respectively, and revenue recognized at a point in time totaled \$582,443 and \$539,244, respectively.

<u>Donated Assets and Services</u> – Donated materials and services are stated at fair market value at the date of contribution to the Organization. Donated services are recognized as contributions in accordance with generally accepted accounting principles, if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would otherwise be purchased by the Organization. Contributed services for the years ended June 30, 2023 and 2022 were primarily from medical and dental services. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization.

<u>Long-Lived Assets</u> – Long-Lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amount may not be realizable. When required, impairment losses on assets to be held and used are recognized based on the fair value of the asset and long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell.

#### **Notes to Consolidated Financial Statements**

# Note 1 - Summary of Significant Accounting Policies - Continued

Bequests – Bequests are gifts made through a will at the donor's death. These gifts may be with or without donor restrictions. Bequests are recorded at the time such proceeds are measurable. During the years ended June 30, 2023 and 2022, Water Street recognized \$3,497,509 and \$2,072,087, respectively, as contributions from bequests. Bequests receivable as of June 30, 2023 and 2022 were \$308,610 and \$931,731, respectively. Receivables for bequests are recognized when Water Street is notified of the bequest. Management recognizes an allowance for uncollectible amounts based on prior experience and analysis of specific promises made.

Allocation of Expenses – The cost of providing various programs and supporting activities of Water Street have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among program and supporting services based on management estimates.

<u>Promotional and Advertising Costs</u> – Promotional and advertising costs are charged to expense when incurred. These amounts are presented as promotional expense on the Consolidated Statements of Functional Expenses.

<u>Health Insurance</u> – Starting January 2023, Water Street has a self-funded health insurance plan to cover certain insurance risks under employee health insurance program. The Company also has a reinsurance agreement to limit specific individual losses to \$50,000 per year and claims in the aggregate are limited based on enrollment which was \$1,589,809 as of June 30, 2023. The plan runs on a calendar year end and accrued healthcare claims as of June 30, 2023 were \$94,442 which are recorded as an accrued expense on the consolidated statements of financial position.

<u>Leases</u> – Water Street has an operating lease for building space. Water Street determines if an arrangement is a lease at the inception of a contract. Leases with an initial term of twelve months or less are not recorded on the statements of financial position. For leases with a lease term greater than one year, Water Street records the lease in accordance with Topic 842.

Right of use asset represents Water Street's right to use an underlying asset during the lease term, and lease liabilities represent Water Street's obligation to make lease payments arising from the lease. The right of use asset and liabilities are recognized at the commencement date, based on the net present value of fixed lease payments over the lease term. Water Street's lease terms include options to extend or terminate the lease when it is reasonably certain that the option will be exercised.

Present value of future lease payments are determined by using the rate implicit in the lease if determinable, if the implicit rate is not readily determinable, the risk-free rate at the lease commencement date is used.

#### **Notes to Consolidated Financial Statements**

# Note 2 - New Accounting Standards

#### Adopted:

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) No. 2016-02, Leases (Topic 842). The standard requires lessees to recognize the assets and liabilities that arise from leases in the consolidated statements of financial position. Water Street adopted ASU 2016-02 and all related amendments as of July 1, 2022, which resulted in the recognition of an operating right-of-use asset totaling \$62,036, as well as an operating lease liability totaling \$62,036. Water Street elected to adopt the transition relief provisions from ASU 2018-11 and recorded the impact of adoption as of July 1, 2022, without restating any prior-year amounts or disclosures. The related policy elections made by Water Street can be found in Note 1 and the additional lease disclosures can be found in Note 18. There was no cumulative effect adjustment to the opening balance of retained earnings required. The new standard provides a number of optional practical expedients in transition. Water Street elected the "package of practical expedients," which permits entities not to reassess under the new lease standard prior conclusions about lease identification, lease classification, and initial direct costs.

# Note 3 - Liquidity and Availability of Funds

As of June 30, 2023 and 2022, financial assets and liquidity resources available within one year for general expenditures, such as operating expenses, schedule principal payments on debt, and capital construction costs not financed with debt, were as follows:

	2023	2022
	\$	\$
Financial assets:		
Cash and cash equivalents	5,770,939	3,525,663
Receivables	380,619	990,490
Investments	11,325,006	10,579,497
Beneficial interest in split-interest agreements	130,146	224,289
Beneficial interest in assets held by others in		
perpetual trust	4,333,023	4,143,129
Total financial assets available within one year	21,939,733	19,463,068
Less those unavailable for general expenditures within one year:		
Contractual or donor-imposed restrictions:		
Restricted by donor with time or purpose restrictions	(294,835)	(464,977)
Restricted by donor to maintain as an endowment		
or perpetual trust	(4,875,942)	(4,686,048)
Board designations:		
Amounts reserved for capital expenditures		
or general reserves	(9,238,727)	(8,579,120)
Financial assets available to meet cash needs for general		
expenditures within one year	7,530,229	5,732,923

#### **Notes to Consolidated Financial Statements**

# Note 3 - Liquidity and Availability of Funds - Continued

As part of its liquidity management, Water Street has a policy to structure its financial assets to become available as general expenditures, liabilities, and other obligations become due. Water Street also invests its cash in excess of its daily needs in short-term investments. Should an unforeseen liquidity need arise, Water Street could liquidate these investments.

# Note 4 – Inventory

Inventory at June 30, 2023 and 2022 is comprised of the following:

	2023	2022
	\$	\$
Food	258,477	190,370
General supplies	18,723	11,431
Medical supplies and medications	178,658	147,223
Dental supplies	37,479	28,830
<u>Total</u>	493,337	377,854

# Note 5 – Investments

Investments are stated at market value. Following is a summary of investments held at June 30, 2023 and 2022:

	2023	2022
Cash and cash equivalents	367,381	1,278,823
Bonds Short Term Intermediate Term Long Term	1,439,268 1,109,825 1,073,322	2,146,675 1,084,099 97,728
Equities Large Cap Mid Cap Small Cap	4,796,154 1,481,237 1,057,819	4,082,392 1,134,576 755,204
<u>Total</u>	11,325,006	10,579,497

#### **Notes to Consolidated Financial Statements**

# Note 5 - Investments - Continued

Investment income and gains for cash and cash equivalents and investments are comprised of the following for the years ended June 30, 2023 and 2022:

	2023	2022
	\$	\$
Interest, dividend, and capital gain distribution income Less: Investment fees	282,618 (49,449)	175,795 (47,115)
Investment income, net of investment fees	233,169	128,680
Other Changes: Realized gain of investments Unrealized gain (loss) of investments	69,710 802,217	236,773 (1,694,993)
Net realized and unrealized gain (loss) of investments	871,927	(1,458,220)

# Note 6 – Property and Equipment

A summary of property and equipment at June 30, 2023 and 2022 is as follows:

	2023	2022
	\$	\$
Computer equipment and software	683,564	762,229
Vehicles	443,853	328,127
Furniture and office equipment	429,220	402,862
Machinery and equipment	1,506,186	1,491,117
Buildings and building improvements	13,579,474	13,076,798
Land and land improvements	320,585	320,585
Construction in progress	266,793	79,856
Total	17,229,675	16,461,574
Less: Accumulated depreciation	(8,990,228)	(8,403,435)
Property and Equipment, Net of		
Accumulated Depreciation	8,239,447	8,058,139

Depreciation and amortization expense charged to current operations for the years ended June 30, 2023 and 2022 totaled \$689,640 and \$679,584, respectively.

#### **Notes to Consolidated Financial Statements**

# Note 7 - Beneficial Interest in Split-Interest Agreements

Water Street is a named remainder beneficiary of several split-interest agreements. Under these agreements, Water Street has a beneficial interest in a portion of the underlying assets, which are controlled by a trustee or a third-party fiscal agent. The underlying assets are principally marketable securities. During the life of an agreement, distributions are made to income beneficiaries of the agreement. At the end of an agreement's life, the remaining assets are distributed to Water Street, and any other remainder beneficiaries. The present value of Water Street's beneficial interest in these agreements was recorded as contributions with donor restrictions when Water Street was notified of the agreement's existence and as a component of net assets with donor restriction in the accompanying consolidated statement of financial position. Subsequent changes in the fair value of the underlying assets are recorded in the accompanying consolidated statement of activities as an adjustment to beneficial interest in split-interest agreements. Management's estimated value of these agreements is based on the year-end fair market value of the agreement's assets multiplied by Water Street's beneficial interest and discounted for the agreement's estimated life.

The following schedule summarizes the income from beneficial interests in split-interest agreements at June 30, 2023 and 2022:

	2023	2022
	\$	\$
Adjustment for change in value	49,236	(15,699)
Total income in beneficial interest in split-interest	49,236	(15,699)

# Note 8 - Beneficial Interest in Assets Held by Others in Perpetual Trust

Water Street is the beneficiary of several trusts where the corpus of the trusts is required to be invested in perpetuity and income is to be distributed to Water Street at least annually. Management's estimated value of the beneficial interest in assets held by others in perpetual trust is based on the fair market value of the trusts' assets. Water Street has no rights to the trusts' assets, only to a percentage of income of the trusts. Accordingly, they are reported as a component of net assets with donor restrictions in the accompanying consolidated statement of financial position. The following schedule summarizes the income from beneficial interests in assets held by others in perpetual trust as of June 30, 2023 and 2022:

	\$	\$
Distributions received	210,602	199,628
Adjustment for change in value	189,894	(791,005)
Total income from beneficial interest in assets	400,496	(591,377)

#### **Notes to Consolidated Financial Statements**

# Note 9 - Annuity Obligations

Water Street has entered into charitable gift annuity agreements with individuals to provide quarterly payments during the remainder of the individual's life in return for a charitable gift to Water Street. A portion of the amount received represents an obligation by Water Street to make the quarterly payments and the remainder represents a contribution. The obligation to make payments terminates only upon the donor's death.

Changes in the liability include annuity payments, annuity terminations and additional annuities issued and are recorded in the accompanying consolidated statements of activities as a change in value of annuity obligations. Water Street uses a 7% discount rate and the IRS life expectancy tables to value annuity obligations. As of June 30, 2023, Water Street's maximum future required annual payments to annuitants under existing agreements was \$4,352.

# Note 10 - Net Assets without Donor Restrictions - Designated by Board

The Board of Water Street Mission has designated a portion of net assets without donor restriction for funding capital improvements and a reserve for general operations. At June 30, 2023 and 2022, the amount designated by the Board totaled \$9,238,727 and \$8,579,120, respectively.

# Note 11 - Net Assets with Donor Restrictions

As of June 30, 2023 and 2022, net assets with donor restrictions are subject to the following purpose or time restrictions:

	2023	2022
	\$	\$
Subject to purpose restrictions:		
Educational Improvement Grants	0	98,719
Beneficial interest in split-interest agreements	130,146	224,289
Wolf Educational Endowment	81,966	60,768
Transitional Housing	56,201	56,201
Wonder Academy	0	25,000
Enrichment Center upgrade	18,403	0
7400 Remodel Common Areas	8,119	0
	294,835	464,977
Not subject to appropriation or expenditure:		
Endowment funds:		
Operating	275,832	275,832
Educational	267,087	267,087
Perpetual trust	4,333,023	4,143,129
	4,875,942	4,686,048
Total net assets with donor restrictions	5,170,777	5,151,025

#### **Notes to Consolidated Financial Statements**

# Note 11 - Net Assets with Donor Restrictions - Continued

Net assets were released from donor restrictions by incurring expenses satisfying the purpose of the restrictions specified by donors during the years ended June 30, 2023 and 2022 as follows:

	2023	2022
	\$	\$
Subject to purpose restrictions:		
Educational Improvement Grants	98,719	0
Wonder Academy	25,000	0
Beneficial interest in split-interest agreements	139,000	0
Wolf Educational Endowment	0	11,381
Total net assets released from restrictions	262,719	11,381

#### Note 12 – Commitments

Water Street has guaranteed a loan between Community First Fund and Treasures Markets Benefit, LLC. At June 30, 2023, the maximum liability of Water Street under the guarantee with respect to the guaranteed obligations is \$500,000. In the event that the borrower would default on the obligation, Water Street would be expected to pay 100% of the outstanding balance of the obligation. No accrued liability amount has been recorded on the accompanying financial statements nor is a liability expected by management.

#### Note 13 – Supplemental Disclosure of Cash Flow Information

Noncash investing and financing activities for the years ended June 30, 2023 and 2022 are as follows:

	2023	2022
	\$	\$
Gifts of investments received classified as operating	84,530	50,635

#### Note 14 – Retirement Plan

Water Street maintains a defined contribution retirement plan in compliance with Section 403(b) of the Internal Revenue Code for all employees meeting certain eligibility requirements. Water Street contributes a specified dollar amount for each eligible employee. The plan allows voluntary employee contributions. Water Street matches contributions up to a certain percent of compensation. Retirement plan expense for the years ended June 30, 2023 and 2022 was \$187,910 and \$180,891, respectively.

#### **Notes to Consolidated Financial Statements**

# Note 15 – Endowment Funds

Water Street's endowment funds consist of funds not subject to appropriation or expenditure. Water Street's endowment funds have been pooled with Water Street's other marketable investments. See Note 1 for a description of the types of investments utilized for endowment funds.

Water Street's investments are invested in accordance with investment policies set out by a finance committee that has been appointed by the Board. Water Street's management is responsible for the day-to-day management of the portfolio including identifying, selecting and monitoring the external investment manager to implement the strategic asset allocation set forth by the finance committee. Water Street's investment portfolio may include marketable securities that it intends to hold for an indefinite period.

The Commonwealth of Pennsylvania has not adopted the Uniform Management of Institutional Funds Act (UMIFA) or the Uniform Prudent Management of Institutional Funds Act (UPMIFA). Rather, the Pennsylvania Uniform Principal and Income Act (Pennsylvania Act) governs the investment use and management of Water Street's endowment funds.

The Pennsylvania Act does not require the preservation of the fair value of a donor's original gift as of the gift date of a donor-restricted endowment fund, absent explicit donor stipulations to the contrary. However, based on its interpretation of the Pennsylvania Act and relevant accounting literature, Water Street classifies as net assets with donor restriction for reporting purposes: (i) the original value of gifts donated to the endowment; (ii) the original value of subsequent gifts to the endowment; and (iii) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets not subject to appropriation or expenditure is classified as net assets subject to purpose restrictions until those amounts are appropriated for expenditure by Water Street.

Water Street has elected to follow an investment policy seeking a total return for the investment held, whether the return is derived from appreciation of capital, earnings and distributions with respect to capital, or both. This policy is designed to take advantage of investment opportunities that provide a reasonable and dependable stream of income and continued growth of the funds, while not subjecting the principal of the endowment funds to undue risk of loss. For the years ended June 30, 2023 and 2022, Water Street's spending policy allowed for annual distributions of 4% of the average of the trailing calendar quarter end balances for the previous three calendar years.

The components of endowment net assets at June 30, 2023 are as follows:

	Original	Without	With	
	Gift Value	Restriction	Restriction	Total
	\$	\$	\$	\$
Operating	275,832	111,960	275,832	387,792
Restricted for Education	267,087	0	349,053	349,053
<u>Total</u>	542,919	111,960	624,885	736,845

# **Notes to Consolidated Financial Statements**

# Note 15 - Endowment Funds - Continued

Changes in endowment net assets for the year ended June 30, 2023 are as follows:

	Without Restriction	V	Vith Restrictio	n	
	General		General		
	Operating	Education	Operating	Education	Total
	\$	\$	\$	\$	\$
Endowment net assets -					
July 1, 2022	86,511	60,768	275,832	267,087	690,198
Investment return:					
Investment income, net					
of investment fees	6,140	5,555	0	0	11,695
Net realized and					
unrealized gain	29,867	27,025	0	0	56,892
Total Investment Return	36,007	32,580	0	0	68,587
A					
Amounts appropriated to	(40.550)	(0.554)	•		(00.440)
current operations	(10,558)	(9,554)	0	0	(20,112)
Prior year appropriated	_	(,,,,,,,)		_	(4.555)
amounts spent	0	(1,828)	0	0	(1,828)
Endowment net assets -					
June 30, 2023	111,960	81,966	275,832	267,087	736,845

The components of endowment net assets at June 30, 2022 are as follows:

	Original Gift Value	Without Restriction	With Restriction	Total
	\$	\$	\$	\$
Operating Restricted for Education	275,832 267,087	86,511 0	275,832 327,855	362,343 327,855
<u>Total</u>	542,919	86,511	603,687	690,198

Without

#### **Notes to Consolidated Financial Statements**

# Note 15 - Endowment Funds - Continued

Changes in endowment net assets for the year ended June 30, 2022 are as follows:

	vvitnout				
	Restriction	With Restriction			
	General		General		
	Operating	Education	Operating	Education	Total
	\$	\$	\$	\$	\$
Endowment net assets -					
July 1, 2021	155,679	123,774	275,832	267,087	822,372
Investment return:					
Investment income, net					
of investment fees	5,427	4,915	0	0	10,342
Net realized and					
unrealized losses	(62,420)	(56,540)	0	0	(118,960)
Total Investment Return	(56,993)	(51,625)	0	0	(108,618)
A					
Amounts appropriated to	(40.475)	(44.000)	0	0	(00,000)
current operations	(12,175)	(11,028)	0	0	(23,203)
Prior year appropriated	0	(0.50)	0	0	(0.50)
amounts spent	0	(353)	0	0	(353)
Endowment net assets -					
<u>June 30, 2022</u>	86,511	60,768	275,832	267,087	690,198

#### Note 16 – Fair Value of Financial Instruments

<u>Financial Instruments</u> – The fair value of a financial instrument represents the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation. Fair value estimates are made at a specific point in time, based on relevant market information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. The assumptions used have a significant effect on the estimated amounts reported.

Inputs and assumptions used in the valuation techniques described above are prioritized into a three-tier hierarchy as follows:

- <u>Level 1</u> Observable inputs, such as quoted market prices in active markets for the identical asset or liability, that are accessible at the measurement date.
- <u>Level 2</u> Inputs, other than quoted market prices included in Level 1, that are observable either directly or indirectly for the asset or liability.
- <u>Level 3</u> Unobservable inputs that reflect the entity's own assumptions about the exit price of the asset or liability. Unobservable inputs may be used if there is little or no market data for the asset or liability at the measurement date.

#### **Notes to Consolidated Financial Statements**

# Note 16 - Fair Value of Financial Instruments - Continued

The following methods and assumptions were used by Water Street in estimating its fair value for financial instruments:

- Cash and cash equivalents: Valued at cost which is equivalent to fair value
- Investments: The fair value of investments are based on quoted market prices for those or similar investments.
- Beneficial interests in split-interest agreements: The fair value is based on quoted market prices for those or similar investments covered by the agreement multiplied by Water Street's beneficial interest discounted using IRS life expectancy tables and applying a discount rate of 7%. Management feels this approach reasonably estimates the fair value of its split-interest agreements.
- Beneficial interests in assets held by others in perpetual trust: This fair value is based on quoted market prices for those or similar investments held in trust multiplied by Water Street's beneficial interest. Management feels this approach reasonably estimates the fair value of its beneficial interest. Water Street's investments are composed approximately of 5% cash and cash equivalents, 24% fixed income, 63% equity, 8% alternatives.
- Annuity obligations: This fair value is based on the payment required for each annuity agreement, the annuitant's remaining life expectancy per IRS life expectancy tables and a discount rate of 7%. Management feels this approach reasonably estimates the fair value of its annuity agreements.

The preceding valuation methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although Water Street believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

# **Notes to Consolidated Financial Statements**

# Note 16 - Fair Value of Financial Instruments - Continued

The following table presents Water Street's fair value hierarchy for the instruments measured at fair value on a recurring basis:

	Level 1	Level 2	Level 3	Total
June 30, 2023	\$	\$	\$	\$
Assets:				
Cash and cash equivalents	367,381	0	0	367,381
Bonds				
Short Term	1,439,268	0	0	1,439,268
Intermediate Term	1,109,825	0	0	1,109,825
Long Term	1,073,322	0	0	1,073,322
Equities				
Large Cap	4,796,154	0	0	4,796,154
Mid Cap	1,481,237	0	0	1,481,237
Small Cap	1,057,819	0	0	1,057,819
Beneficial interest in split-				
interest agreements	0	0	130,146	130,146
Beneficial interest in assets held				•
by others in perpetual trust	0	0	4,333,023	4,333,023
Total Assets at Fair Value	11,325,006	0	4,463,169	15,788,175
	Level 1	Level 2	Level 3	Total
<u>June 30, 2023</u>	\$	\$	\$	\$
Liabilities:				
Annuity obligations	0	0	27,127	27,127
Total Liabilities at Fair Value	0	0	27,127	27,127
	Level 1	Level 2	Level 3	Total
June 30, 2022	\$	\$	\$	\$
Assets:				
Cash and cash equivalents	1,278,823	0	0	1,278,823
Bonds				
Short Term	2,146,675	0	0	2,146,675
Intermediate Term	1,084,099	0	0	1,084,099
Long Term	97,728	0	0	97,728
Equities				
Large Cap	4,082,392	0	0	4,082,392
Mid Cap	1,134,576	0	0	1,134,576
- I	1.107.010		_	, - ,
Small Cap			0	755.204
Small Cap Beneficial interest in split-	755,204	0	0	755,204
Beneficial interest in split-	755,204	0		·
•			0 224,289	755,204 224,289
Beneficial interest in split- interest agreements Beneficial interest in assets held	755,204 0	0	224,289	224,289
Beneficial interest in split- interest agreements	755,204	0		·

#### **Notes to Consolidated Financial Statements**

# Note 16 - Fair Value of Financial Instruments - Continued

	Level 1	Level 2	Level 3	Total
<u>June 30, 2022</u>	\$	\$	\$	\$
Liabilities:				
Annuity obligations	0	0	28,203	28,203
Total Liabilities at Fair Value	0	0	28,203	28,203

Financial instruments measured at fair value on a recurring basis using significant unobservable inputs include beneficial interest in split-interest agreements, beneficial interest in assets held by others in perpetual trust, and annuity obligations.

There were no contributions of split interest agreements for both years ended June 30, 2023 and 2022. Distributions from split interest agreements for the years ended June 30, 2023 and 2022 were \$143,379 and \$2,527, respectively.

Net reinvested earnings, including unrealized gains and losses, of beneficial interest trusts for the years ended June 30, 2023 and 2022 were \$400,005 and (\$591,377), respectively. There were no new beneficial interest trusts for the years ended June 30, 2023 and 2022. Distributions for beneficial interest trusts for the years ended June 30, 2023 and 2022 are \$210,111 and \$199,628, respectively.

There were no new annuity obligations issued in the years ended June 30, 2023 and 2022. Payments made for annuity obligations for both years ended June 30, 2023 and 2022 was \$4,352.

Adjustments due to changes in the value of split-interest agreements and beneficial interest in assets held by others in perpetual trust are reported in the consolidated statements of activities as a component of other changes.

# Note 17 – Contributed Nonfinancial Assets

For the years ended June 30, contributed nonfinancial assets recognized within the statement of activities include:

	2023	2022
	\$	\$
Food	1,395,815	1,248,057
Medical and dental supplies	182,047	180,433
General supplies	9,727	18,248
Medications	50,171	13,658
Services	98,438	122,814
<u>Total</u>	1,736,198	1,583,210

#### **Notes to Consolidated Financial Statements**

# Note 17 - Contributed Nonfinancial Assets - Continued

Water Street recognized contributed nonfinancial assets within revenue, including contributed food, medication, medical and general supplies, and services. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

Water Street weighs all contributions of food as it is received and the in-kind donation is recorded based on a standard rate per pound determined by industry leaders. All medical and general supplies are fair valued at the average price for each item donated. Medication donated to Water Street is valued at the current market value available at the time of donation. Logs of hours are maintained for donated services and they are valued at the average hourly rate identified for each specialized service provided.

Contributed food was utilized in the following programs: emergency shelter, residential program, and the community food bank. Contributed medications were used in the community health clinic. Contributed medical and general supplies were used in the community health clinic, emergency shelter, and the residential program.

#### Note 18 – Leases

Water Street has an operating lease for building space. The lease has an original lease term of 3 years, which includes one year renewals for the lease.

The right-of-use asset and corresponding liability associated with future lease payments at June 30, 2023 are presented below:

	\$
Right-of-use asset: Operating lease asset	41,943
Lease liabilities:	
Short-term operating lease liability	20,673
Long-term operating lease liability	21,270
Total operating lease liabilities	41,943
	·

Cash paid for the Organization's lease liabilities for the year ended June 30, 2023 is as follows:

	\$
Operating cash flows from operating lease	21,600
Total	21,600

#### **Notes to Consolidated Financial Statements**

# Note 18 - Leases - Continued

Future lease payments for operating lease as of June 30, 2023 are as follows:

	\$
2024	21,600
2025	21,600
Total lease payments	43,200
Less: present value discount	(1,257)
Present value of lease payments	41,943

Average lease terms and discount rate at June 30, 2023 are as follows:

Weighted average remaining lease term (years):

Operating lease 2.00

Weighted average discount rate:

Operating lease 2.85%

# Note 19 - Subsequent Events

Subsequent events have been evaluated through date of the independent auditor's report, which represents the date the accompanying consolidated financial statements were available to be issued.

# Note 20 - Reclassification

Certain reclassifications to the prior year amounts have been made to conform to the current year's presentation